











About **iSmart**

iSmart Business Solutions Pvt. Ltd. headquartered in Kochi, India, has grown from a single person startup to a well established multinational organisation having offices in several international locations.

We at **iSmart**, are world's leading IT solutions provider with its primary focus on agri-business management. Charged by determination and fuelled by domain knowledge from years of experience in the plantation industry, iSmart sets out to start a revolution — a green revolution with its end-to-end solution that makes the entire business process far simpler, more profitable and seamlessly, integrated. The company has built for itself a global reputation of quality, dependability and profitability.

The strength of the company lies in the employees. Our team comprises of experienced technical experts, business analysts and managers with extensive domain knowledge spanning multiple crops and technologies.

A chain of carefully identified long-term relationship and partnership at the technology, implementation and strategic consulting levels further assist the company to stay more closer with ever shifting business challenges and opportunities.





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"At iSmart Business Solutions Pvt. Ltd. (iSmart), we recognise that each customer is unique and requires specific solution. Our personalised solutions approach focus on the dynamic synchronisation of business strategy with technology. Leveraging our deep domain expertise in agri-business processes, we integrate people, business process and technology to deliver innovative and cost effective ERP solutions that add substantial business value."

In Agri-business sector, **iSmart** has to its credit satisfied customers like:

- Eastern Produce Kenya Ltd
- Sasini Tea Ltd, Kenya
- Mastermind Tobacco Kenva Ltd
- ☐ Chai Trading Company Ltd, Kenya
- Unilever, Kenya
- East Usambara Tea Company Ltd, Kenya
- James Finlay Kenya Ltd
- Karen Roses, Kenya
- Cargil Kenya Ltd, Kenya
- Kakuzi Ltd, Kenya
- Sasini Mill, Kenya
- PT Socfindo, Indonesia
- PT Niagamas Gemilana, Indonesia
- PT Inti Kebun Sejhatra, Indonesia
- ☐ Kahawatte Plantations Ltd, Srilanka

- + Over 1500+ man years of domain expertise
- + ISO 9001:2015 Certified from TUV SUD
- + Resource rich domain expertise among a 150 multi-skilled workforce
- + Clients in 15 countries, 775+ locations
- + ERP Solutions for Oil Palm, Rubber, Tea, Floriculture, Coffee, Tobacco, Winery and Cotton

- ☐ Horana Plantations, Srilanka
- James Finlay, Srilanka
- Watawala Plantations Ltd, Srilanka
- ☐ The Consolidated Tea & Lands (B) Ltd
- ☐ The Wood Foundation Africa, Rwanda
- Apeejay Tea Ltd, Calcutta
- Olam, Laos
- ☐ Aviv Coffee Plantation (Olam), Tanzania
- □ Northern Coffee Corporation Ltd (Olam), Zambia (...full list available on request)

What we offer?

iSmart offers a 'seed to sale' user-friendly enterprise solution for Agri-business.

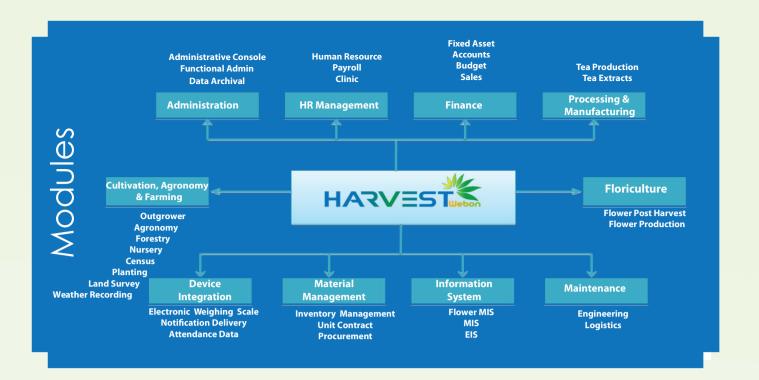
These solutions are delivered using an assembly of modules and business components. Evolved through a decade of research and active involvement with the industry, these products and components have been architected to work seamlessly in all phases of plantation industry. The modular design permits rapid assembly of business functions and processes based on the demands of each company's business needs.

Our Agri ERP offers the freedom of choice, seamless integration, high performance and reliability that forward thinking companies rely on to increase profitability and gain competitive advantage. Our personalised approach, executed in an incremental manner transforms the way business is managed today and in the future.

Features

- **"Web Based ERP"** Comprehensive web based solution that meets the exponential needs of the business. Achieving breakthrough performance by providing resource optimization and end to end solution.
- "On Premise Or Cloud" Leveraging our cloud deployment solution for maximum value. We have been engaged to establish roadmaps for the thoughtful adaption of cloud technologies to improve business of client and provides return on investment (ROI) quickly.
- "Mobile Application & Handheld Devices" APIs are now emerging as a strategic IT capability that enables easy mobile application integration with application platform. Easy to integrate with third party hand held devices overcoming manual data input. This app is available in Google Play Store and App-Store and can be downloaded to devices, both Android and IOS enabled.
- "Dash Board" Configurable Dashboards allow to customize and combine the contents that end users can view. The frequently used information is placed in a way that is easy to navigate and read.
- "Modular" The system is designed on a modular structure with pluggable architecture that allows optimum licensing cost to the clients.
- "Information Security Management" A set of frameworks that embraces policies and procedures for tracking security risks. Ensure business continuity by proactively limiting the impact of the security breach.
- "Access Right Management" Access Management solution empowers employees and other users with self-service capabilities to manage profile information, request access to applications and manage passwords. Users can demand access to logically named resources, which can consist of multiple modules, specific menu option and access rights.
- **"Database Independent"** System runs on various databases such as SQL Server, Oracle and MySQL and thus clients can still use existing licenses.
- □ "Scalability in Business" Pursuant to the business strategy context new business units are defined enabling to meet the substantial growth of the business. Enterprise Structure in Harvest Webon system offers to define various organizational units which for legal reason or business related reasons.
- □ "Scalability in Networking" Compliance to the changing needs and demands of the business not having impact to the performance of the system. System is proficient enough to run in low bandwidth when new nodes are attached to the existing network topology.
- **"Workflow Engine"** Streamline business operations and define custom processes to manage internal operations. Simple on click to approve or reject multiple transactions.
- "Notification / Alert" In built configurable notification feature of the system allows to send alerts when an event takes place. The trigger can be configured for vital business transactions which need to be notified promptly either through email or SMS to immediate concerned authority.
- "Database Schema" Underlying database is designed to manage intensive user data inputs efficiently.

 This in turn, enhances effective Data mining, Data Warehousing and Business Intelligence.



Why HARVEST Webon?

We at **iSmart Business Solutions Pvt. Ltd.**, take indomitable courage in subject matter expertise and intensive experience in the delivery of techinical solution to Agri Business and have received substantial feedbacks from valued cutomers. This has contributed extremely well while developing plantation specific Harvest Webon System. To share few of them:

- "Seamless Integration" HARVEST Webon offers the freedom of choice, seamless integration, high performance and reliability that forward thinking companies rely on to increase profitability and gain competitive advantage. It provides a technology driven plantation operation to its clients.
- "Improve the Decision Making process" It integrates with all the shared modules and provides standardized data and tools to see year over year comparisons and forecasts are built in. Business Vital Reports are presented in an easy to read dashboard format.
- "Increased Performance and Return on Investment in the Long Run" Having right ERP system will increase performance and ROI. Harvest Webon helps client to achieve increased profitability and benefits.
- "Multi Option Facility" Supports Multi Company, Multi Estate, Multi profit/Cost Centre, Multi Currency and Multi Language.
- **"Cost Reduction" -** Having a centralized database provides one source of accurate, correctness and real time information and also drastically reduces administrative and operating cost.
- "Streamline Process & Efficiency" It increases efficiency and productivity by helping end users navigate complete processes and automates business operation cross departmentally. Harvest Webon has rigorously been tested to cushion against the risks.
- "Employee Productivity" Helps to optimize process management, thus Company can achieve higher productivity of employees by eliminating duplicate work and redundant data.
- "Greater Control and Traceability" A complete in-built tracking tool helps to track every transaction throughout the company, from procurement of materials to delivery of finished product to customer.









